

INFRASTRUCTURE FINANCE

Framework, Methodology & Tools

Objectives

This Infrastructure Finance training program provides a framework and methodology to look at project financing as a viable financing option from both the debt and equity perspective. Participants will gain "hands-on" experience by applying the principles learned to a number of case studies documenting real infrastructure projects and spanning a broad cross-section of geography and industry type.

Who should attend?

Structured Finance Managers, Chief Investment Officers, Investment Managers, Investment Bankers, Corporate Finance Managers, Project Finance Managers, Treasurers and Project Managers.

Day 1

- 1- Introduction (PROJECT FINANCE 101)
 - Acronymes
 - Useful Ratios
 - What is a Project?
 - What does a Project need?
 - What is a Project Finance?
 - Some Project risks
 - Alternative approach to risk mitigation
 - Risk transfer versus equity upside
 - Structure highlights
 - Project Finance Cash Flow Controls
 - On/off balance sheet
 - Disadvantages of Project Finance
 - Pricing Consideration
 - Infrastructure Definition

2- The infrastructure bottleneck

- 3- What Makes Infrastructure Special and its Financing difficult
- 4- Different financing Instruments for different phases of Infrastructure Finance
- 5- Planning Phase: The contractual design of projects to attract Private sector Involvement.
 - Public Private Partnership "PPPs", the efficient distribution of risks and returns.
 - Fallacies in distributing risks between public and private partners.
 - Rule of thumb for establishing PPPs and proper distribution of risks

Day 2

Summary of day 1

6-Construction Phase: Enabling Equity and Loan financing.

- New sources of Equity Financing.
- Infrastructure as an asset class.
- Bank Loans; Key source of financing in the initial phase.
- Syndicated Loans for Infrastructure Project Finance.

- The role of credit guarantees and Development Banks
- Key issues in emerging markets and the growing role of Export Credit Finance

7-The Operational Phase: the potential For Bond Financing

- The Potential for new Financing Instruments

8- Conclusions

Day 3

Summary of days 1&2

- Case study: Power Station
- Case study: Toll Road

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