

# Newsletter

December 2016

## Learn and Think Different with DTC

**B**ecause you are worth it, Developers for Training and Consultancy (DTC) always goes an extra mile to better serve you and cater for your needs. Developing our programs and services remains our priority to help you develop yourself and your organization. New training programs, regional and international alliances and consultancy services have been created in 2016.

## DTC partners with Association of Accredited Small Business Consultants

Another major achievement in 2016 is DTC becoming the Middle East chapter for the Association of Accredited Small Business Consultants (<http://www.aasbc.com/>). DTC has exclusive rights to the prestigious and internationally recognized AASBC professional certificates and training workshops in Egypt, Jordan, Lebanon, Libya, Iraq, Palestine, UAE, Saudi Arabia, Qatar, Oman, Bahrain, Kuwait, Yemen, Sudan, Syria, Turkey, Cyprus and Iran. To learn more, please visit the following link (<http://www.developers-egypt.com/international-certifications/absc>).

## Special thanks to our clients



## Selected workshops from 2016



### Business Valuation

This new workshop was offered by DTC's expert Mr. Mohamed Eweiss, who successfully led the valuation and privatization of Alex Bank. The workshop is highly based on the ICVS International Certificate. It was a great closure to the year. We have been honored to have our participants from TEDData and La Poire for the first time. Thanks to Premiere Financial Advisory for their continuous trust and participation.

### Trade Finance

The workshop is one of our unique workshops held by Mr. Amr Abdel Gawad. He was the leader of implementation of the Trade Finance Module of the new core banking system (I-Flex). The program acquainted participants with international trade flows and how international trade is transacted and financed.

### Financial Planning and Budgeting

The course focused on the theoretical as well as the practical aspects. One of the objectives was to apply the methods and techniques to carry out financial planning and budgeting.



### Leasing Introductory

DTC has organized two tailor made rounds in leasing for CorpLease. The participants were able to understand the fundamentals of the leasing business and the latest developments in the leasing industry.

### Finance For non Financials

This workshop was another corporate tailor made program for Novordisk company. The participants were all high line management. This workshop is designed for staff from departments other than finance to understand the basic concepts of financial accounts and statements.



### Internal Control Review

This workshop raised the participants' awareness about the importance of internal controls for organizations, the components of the proper internal controls and how organizations can improve their internal controls structures.

### CAMS International Certification

CAMS is accredited by the Association of Certified Anti-Money Laundering Specialists- ACAMS, USA. We are proud to have held a special round to our participants from Palestine Monetary Authority. Their participation was a great addition to our International training and certification. We are looking forward to their future participation.

## CCO International Certification

Developers for Training and Consultancy (DTC)-in partnership with the International Academy of Business and Financial Management (IABFM) held a CCO round especially for the United Bank. All the participants have successfully passed the exam. DTC has a 100% success rate in this certificate.



## Consultancy and Recruitment highlights in 2016

### RSM, Kuwait

RSM, a leading international audit, tax and consulting firm, teamed up with DTC to conduct an annual mandatory (by the Kuwaiti Central Bank) comprehensive internal control review on banks operating in Kuwait. This rich task involved examining all the functions of banks including risk, operation, treasury, governance, whole sale banking, audit...etc. The outcome was remarkable and highly commended!

### African Export Import Bank- AFREXIMBANK

One of the main highlights of our consultancy services in 2016 has been developing the Accounting Procedure Manual for AFREXIMBANK. Our DTC world-class team worked closely with the bank's professionals and management to produce the valuable manual to their best satisfaction.

### Al Khorayef Group

DTC is especially proud that it has offered search and selection services to Al Khorayef Group throughout the years including the recruitment of an Accounts Manager located in Saudi Arabia, November 2016.

## New in 2017

- Integrated Internal Control Framework (COSO)-January
- One day Initial Public Offering (IPOs) Seminar - February
- Ask about our new Soft Skills Kit.



Check our 2017 public calendar at the following link (<http://www.developers-egypt.com/events/2017-training-calendar>). We are also willing to visit you to discuss your 2017 training needs. We create tailor made programs to meet your exact specifications.

To stay tuned with our latest events and workshops, join our LinkedIn group (<https://www.linkedin.com/groups/2645940/profile>) and like our Facebook page (<https://www.facebook.com/DTCEgypt/>).